

# Town of Greensboro, Vermont

## Appropriation Request Application — Fiscal Year 2027

(for submission to the Greensboro Selectboard / Budget Committee)

Submission deadline: Thursday, December 1, 2025

### Authority under Vermont State statute:

The authority for making appropriations for social service agencies is in 24 VSA § 2691 as follows:

*At a meeting duly warned for that purpose, a town or incorporated village may appropriate such sums of money as it deems necessary for the support of social service programs and facilities within that town for its residents. Social service programs, for which a town or incorporated village may appropriate sums of money, include, but are not limited to: transportation, nutrition, medical, childcare, and other rehabilitative services for persons with low incomes, senior citizens, children, disabled persons, drug and alcohol abusers, and persons requiring employment to eliminate their need for public assistance. The authority herein granted is not in derogation of other local powers to allocate funds.*

### Section A: Organization / Applicant Information

1. Name of Organization/Agency: Four Seasons of Early Learning
2. Mailing Address: 1160 Main Street, Greensboro Bend, VT 05842
3. Physical Address (if different):
4. Contact Person / Authorized Representative: Michelle Laflam
5. Title / Role: Executive Director
6. Telephone: (802)533-2261
7. Email: michellelaflam@yahoo.com
8. Website (if any): \_\_\_\_\_

### Section B: Request Summary

9. Amount of Appropriation Requested: \$9,500.00

10. Purpose / Program(s) for which funds will be used:

Four Seasons respectfully requests funding to support our robust food program, which provides nutritious meals and snacks to local children. Last year, we served 16,856 meals and 8,624 snacks to students residing in Greensboro and the surrounding towns. Our food program does more than nourish; it helps fuel young minds and bodies, ensuring that children are ready to learn, grow, and thrive each day.

11. Is this a new request or a renewal / continuation?  New  Renewal / Continuation

NOTE: New requests must be accompanied by a petition signed by 5% of Greensboro registered voters. Contact the Town Clerk for more details.

12. If renewal / continuation, amount received in FY 2026 (or most recent year): \$9,500.00

13. If requesting an increase, please explain reason(s) for the increase. Note that only in unusual circumstances will requests for increases be granted.:

### Section C: Service Area & Beneficiaries

14. Geographic area served (town, region, etc.): We serve families from 9 towns in Caledonia, Lamoille, Orleans, and Washington counties.

15. Approximate number of individuals served in the last full year: 58 children & families

16. Of those, how many were Greensboro residents? 6 families, 5 staff members

17. Types of services provided (check all that apply):

Social services (food, counseling, transportation, etc.)

Youth / children's programs

- Senior / elder services
- Cultural / arts / historic
- Environmental / conservation
- Other: \_\_\_\_\_

18. Describe how Greensboro residents benefit from your services:

Greensboro residents benefit significantly from the high-quality early education provided by Four Seasons of Early Learning, which has supported families in our town and surrounding communities for more than 55 years. Our robust food program nourishes our youngest learners each day, ensuring that every child has access to healthy meals that support their growth and well-being. Currently, we proudly serve six families and employ five dedicated staff members who help make this essential community service possible.

### **Section E: Financial Information & Budget**

19. Total operating budget of your organization (last full fiscal year): \$490,000.00

26. Do any funding sources require a municipal match or other local commitment?

Yes     No

If Yes, explain:

Not currently, but many grant opportunities require matching funds from municipal sources, which we have certainly utilized and benefited from in the past and plan to continue to do so.

### **Section F: Reporting, Oversight & Accountability**

28. If your organization has received municipal appropriations from Greensboro before, provide a report or summary of how those funds were used (attach as appendix).

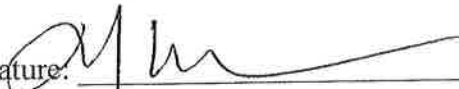
29. Person(s) responsible for oversight and compliance within your organization:

Name: Michelle Laflam / Title: Executive Director

Contact: (802) 533-2261

### Section G: Certification & Signature

I hereby certify that the information in this application is true, accurate, and complete to the best of my knowledge. If funds are granted, I agree to use them for the stated purpose(s) and to provide the required reports and oversight to the Town of Greensboro.

Signature: 

Name (printed): Michelle Laflam

Title / Role: Executive Director

Date: 12/1/25

### Section H: Attachments (please indicate those included)

(Only for requests of \$500 or more)

- Audited financial statements (most recent year) or if no audit was conducted, financial statements prepared by the organization
- Organizational annual report or summary
- Letters of support or endorsements, if helpful



Four Seasons of Early Learning  
*An early education non-profit organization*

November 28, 2025

Michelle Laflam, Executive Director

The appropriation from the Town of Greensboro continues to play a vital role in supporting Four Seasons of Early Learning's mission and daily work. This funding allows us to maintain high-quality early education for local preschoolers while sustaining the essential operations that keep our program thriving. Most importantly, the town's support strengthens our food program, which ensures that every child in our care receives nutritious meals and snacks that fuel learning, growth, and healthy development.

Over the past year, we served more than 25,000 meals and snacks, providing our youngest community members with consistent access to wholesome, balanced food. While we receive USDA reimbursements for participating in the Child and Adult Care Food Program, our food program's expenses far exceed those reimbursements. The town's appropriation helps bridge this gap, allowing us to continue offering fresh, high-quality meals. Our food system is also deeply connected to hands-on learning: children help plant, harvest, and prepare produce from our school garden, giving them joyful, age-appropriate experiences with the whole food cycle. These early experiences lay the foundation for becoming lifelong healthy eaters who understand the value of sustainable practices.

This work also extends beyond our school walls by supporting local farmers and food producers whenever feasible, strengthening Greensboro's local food economy. The continued generosity and trust of our community make all of this possible. For more than 55 years, Four Seasons of Early Learning has stood strong because the people of Greensboro believe in the importance of nurturing and educating our youngest residents. We offer our heartfelt thanks to the town and its residents for their enduring support and partnership in this work.



Students share homemade muffins and fresh-pressed cider with their family members, which they helped prepare.



## Greensboro Community Childcare Center

## Profit &amp; Loss

July 2024 through June 2025

	Jul '24 - Jun 25
<b>Ordinary Income/Expense</b>	
<b>Income</b>	
<b>Government Contracts</b>	
O.S.S.U. - ADM	
Universal Pre-K	44,898.37
<b>Total O.S.S.U. - ADM</b>	44,898.37
<b>Total Government Contracts</b>	44,898.37
<b>Government Grants</b>	
<b>Vermont State Reimbursements</b>	
CACFP - Food Program	
Food - Cash in Lieu	540.60
Food Reimbursements	17,764.75
<b>Total CACFP - Food Program</b>	18,305.35
<b>Total Vermont State Reimbursements</b>	18,305.35
<b>VT State Subsidy</b>	331,318.81
<b>Total Government Grants</b>	349,624.16
<b>Investments</b>	
Interest-Savings, Short-term CD	299.49
<b>Total Investments</b>	299.49
<b>Tuition Income</b>	
Tuition Paid	
Tuition	105,127.26
<b>Total Tuition Paid</b>	105,127.26
<b>Total Tuition Income</b>	105,127.26
<b>Total Income</b>	499,949.28
<b>Gross Profit</b>	499,949.28
<b>Expense</b>	
<b>Business Expenses</b>	
Business Registration Fees	50.00
Business Expenses - Other	219.07
<b>Total Business Expenses</b>	269.07
<b>Contract Services</b>	
Accounting Fees	3,821.00
Outside Contract Services	500.00
<b>Total Contract Services</b>	4,321.00
<b>Depreciation Expense</b>	9,396.00
<b>Interest Expense</b>	708.00
<b>Occupancy</b>	
Building/Grounds Maint/Rep	
Signage/COVID	117.66
Building/Grounds Maint/Rep - Oth...	9,239.52
<b>Total Building/Grounds Maint/Rep</b>	9,357.18
<b>Computer and Internet Expenses</b>	1,841.01
<b>Electricity</b>	1,760.02
<b>Janitorial Services</b>	
Janitorial Supplies	2,929.92
<b>Total Janitorial Services</b>	2,929.92

## Greensboro Community Childcare Center

## Profit &amp; Loss

July 2024 through June 2025

	Jul '24 - Jun 25
Lawn Care	4,800.00
Oil and Propane	5,317.08
Real Estate, Personal Prop Tax	3,979.44
Trash Removal	1,415.00
Water Rent	3,510.18
Water/Sewer	1,860.00
Occupancy - Other	5,468.42
<b>Total Occupancy</b>	<b>42,238.25</b>
<b>Office Expense</b>	
Board Development	50.00
Books, Subscriptions, Reference	303.64
Computer, Programming, Software	2,892.74
Postage, Mailing Service	73.00
Telephone, Telecommunications	1,719.27
Office Expense - Other	2,984.52
<b>Total Office Expense</b>	<b>8,023.17</b>
<b>Other Types of Expenses</b>	
Insurance	
Workers Compensation	6,224.95
<b>Total Insurance</b>	<b>6,224.95</b>
<b>Total Other Types of Expenses</b>	<b>6,224.95</b>
<b>Payroll Expenses</b>	
Payroll Taxes	
FICA Expense	25,228.82
Healthcare Contribution	62.48
SUTA Expense	597.67
<b>Total Payroll Taxes</b>	<b>25,888.97</b>
<b>Salaries and Wages</b>	
Payroll - CACFP Program Labor	11,599.05
Bonus	6,550.00
Hourly Wages	212,346.44
Salaries	99,293.00
<b>Total Salaries and Wages</b>	<b>329,788.49</b>
<b>Payroll Expenses - Other</b>	<b>1,559.47</b>
<b>Total Payroll Expenses</b>	<b>357,236.93</b>
<b>Food</b>	
Non Food Supplies	13.49
Food Expenses	13,729.68
<b>Total Food</b>	<b>13,743.17</b>
<b>Program Expenses</b>	
Classroom Supplies	106.20
Farm to Preschool	1,673.65
Field Trips	450.00
Program Expenses - Other	38,957.71
<b>Total Program Expenses</b>	<b>41,187.56</b>

**Greensboro Community Childcare Center**

**Profit & Loss**

July 2024 through June 2025

---

	<u>Jul '24 - Jun 25</u>
Staff Development	
Mileage	2,861.48
Staff Wellness	931.49
Training/Professional Developme	795.52
Staff Development - Other	510.87
	<hr/>
Total Staff Development	5,099.36
	<hr/>
Total Expense	488,447.46
	<hr/>
Net Ordinary Income	11,501.82
	<hr/>
Net Income	<u>11,501.82</u>

**Greensboro Community Childcare Center**  
**Balance Sheet**  
 As of June 30, 2025

	Jun 30, 25
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
Money Market	102,402.85
Union Bank Account	206,584.11
<b>Total Checking/Savings</b>	308,986.96
Accounts Receivable	
Accounts Receivable	-58,170.02
<b>Total Accounts Receivable</b>	-58,170.02
<b>Other Current Assets</b>	
Prepaid Expenses	363.75
Undeposited Funds	-2,787.40
<b>Total Other Current Assets</b>	-2,423.65
<b>Total Current Assets</b>	248,393.29
<b>Fixed Assets</b>	
1128 Building	15,669.00
Land	31,792.11
Building Improvements	78,226.37
Current Year Purchases	8,656.05
Daycare Building	203,698.00
Furniture and Equipment	33,154.12
Garden Shed	2,577.80
Greenhouse	898.99
Other Improvements	15,317.00
Accumulated Depreciation	-200,468.14
<b>Total Fixed Assets</b>	189,521.30
<b>TOTAL ASSETS</b>	437,914.59
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
Accounts Payable	2,381.36
<b>Total Accounts Payable</b>	2,381.36
<b>Other Current Liabilities</b>	
Direct Deposit Liabilities	-0.01
<b>Payroll Liabilities</b>	
Accrued Payroll	6,105.75
Accrued Payroll Taxes	474.99
State Withholding	804.72
SUTA Tax Payable	781.36
Payroll Liabilities - Other	294.73
<b>Total Payroll Liabilities</b>	8,461.55
<b>Total Other Current Liabilities</b>	8,461.54
<b>Total Current Liabilities</b>	10,842.90
<b>Long Term Liabilities</b>	
Building Loan	9,893.06
<b>Total Long Term Liabilities</b>	9,893.06
<b>Total Liabilities</b>	20,735.96

**Greensboro Community Childcare Center**  
**Balance Sheet**  
As of June 30, 2025

---

	<u>Jun 30, 25</u>
Equity	
Unrestricted Net Assets	405,676.81
Net Income	<u>11,501.82</u>
Total Equity	<u>417,178.63</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b><u><u>437,914.59</u></u></b>